Australian Government

Assessment Requirements for CUAMGT404 Administer artists' royalty income

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Modification History

Release	Comments
Release 1	This version first released with CUA Creative Arts and Culture Training Package version 2.0.

Performance Evidence

Evidence of the ability to:

- negotiate terms and conditions of financial agreements with artists
- calculate, collect and distribute royalty income to artists in line with agreements
- maintain records for the administration of royalties.

Note: If a specific volume or frequency is not stated, then evidence must be provided at least once.

Knowledge Evidence

To complete the unit requirements safely and effectively, the individual must:

- outline copyright legislation relevant to licensing, publishing, rights and royalties
- describe the revenue structures in the music industry and the types of recording royalties income due to artists
- explain the methods for calculating and distributing income to artists
- describe the rights and obligations of artists, recording companies and third parties in agreements
- outline typical bookkeeping and accounting procedures used in the music industry to administer royalty income
- describe the typical features, requirements and terminology used in contracts and agreements with artists
- outline issues and challenges that typically arise in the context of administering artists' income and how they might be overcome.

Assessment Conditions

Assessment must be conducted in a safe environment where evidence gathered demonstrates consistent performance of typical activities experienced in creative arts industry environments. The assessment environment must include access to:

- copyright and licensing legislation
- relevant technology
- industry association royalty agreements
- interaction with others.

Assessors of this unit must satisfy the requirements for assessors in applicable vocational educational and training legislation, frameworks and/or standards.

Links

Companion Volume implementation guides are found in VETNet - https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=1db201d9-4006-4430-839f-382ef6b803d5