



**Australian Government**

# **Assessment Requirements for AHCAGB611 Analyse business performance**

**Release: 1**

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## Modification History

Release	Comments
Release 1	This version released with AHC Agriculture, Horticulture and Conservation and Land Management Training Package Version 4.0.

## Performance Evidence

An individual demonstrating competency must satisfy all of the elements and performance criteria in this unit.

There must be evidence that the individual has analysed the business performance of at least one business, including:

- used financial analysis tools
- identified profit drivers for the enterprise
- benchmarked business performance against other businesses
- developed strategies for improving business performance.

## Knowledge Evidence

An individual must be able to demonstrate the knowledge required to perform the tasks outlined in the elements and performance criteria of this unit. This includes knowledge of:

- financial reports of the business
- legislation and regulations for taxation and business operation
- financial analysis tools
- performance benchmarking strategies
- issues related to production efficiency and marketing
- methods to determine strengths, weaknesses, opportunities and threats
- methods to develop business strategies.

## Assessment Conditions

Assessment of skills must take place under the following conditions:

- physical conditions:
  - skills must be demonstrated in a workplace setting or an environment that accurately represents workplace conditions
- resources, equipment and materials:

- access to financial and production records for business
- specifications:
  - legislation and regulations relevant to taxation and business operation.

Assessors of this unit must satisfy the requirements for assessors in applicable vocational education and training legislation, frameworks and/or standards.

## **Links**

Companion Volumes, including Implementation Guides, are available at VETNet: -  
<https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72>